

EXPECT BETTERSM



MYRON KIRIU, R
Owner, CEO, Realtor, RB-17242
AMBUR KIRIU, R
Owner, VP Public Relations, Realtor
Advantage Realty, LLC, RB-20499

SHERRIE SASAKI, RA
Director of Team Kiriu
Operations
RS-17242

**OAHU'S TOP PRODUCING
REAL ESTATE TEAM IN 2019***
Over \$125 million in closed transactions.

**#1 BHGRE BROKER LED TEAM
IN THE NATION - PAST 5 YEARS**

808.864.9000
MyronK@betterhawaii.com

808.255.7739
SherrieS@betterhawaii.com

**ADVANTAGE
REALTY**

TEAM KIRIU



MARY MARTIN, RA
Executive Associate
RS-61523



DEBBIE JOW ITO, RA
Technology Marketing Specialist
RS-73401



CHRIS LEE, RA
Buyers Specialist
RS-78895



TRISHA KAGAWA, RA
Listing Specialist
RS-80452



GRACE HWANG MIRZA, RA
Buyers Specialist
Bilingual English/Korean
RS-81233



GRACE ONG, RA
Escrow Specialist
Bilingual English/Cantonese
RS-81336



MAKIKO BLUMKE, RA
Client Relations Specialist
Bilingual English/Japanese
RS-80681



MIKI NAKANO, RA
Digital Marketing Specialist
Bilingual English/Japanese
RS-83336



MYRONKIRIU.COM

The key to our success is our team approach to real estate. Our team members provide us support so that you will have our individual attention to focus on your specific needs.

WOW! 2020 WAS QUITE A YEAR!

So many changes and so much uncertainty caused by COVID-19. My biggest takeaway for the year was GRATITUDE. The Pandemic along with civil unrest and an election that created even more uncertainty made me even more thankful to live in Hawaii. If you have to lock down in a location, Hawaii is about as good as it gets. No one place is perfect, but how can you complain when you have a wonderful climate, clean air, a beautiful ocean, and most importantly are surrounded by wonderful people.

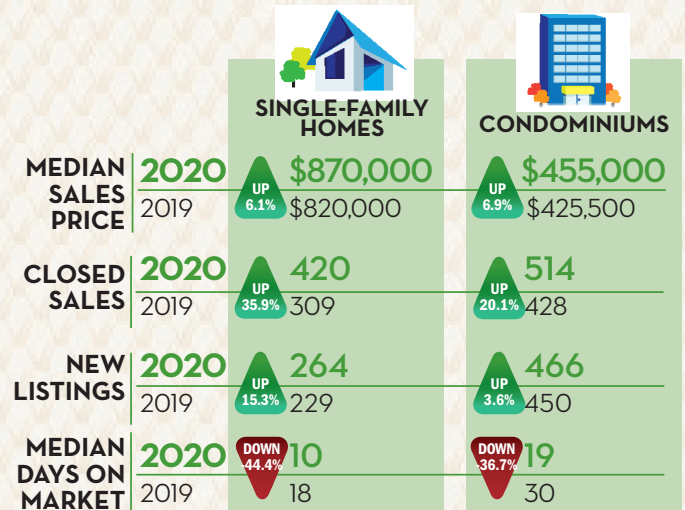
COVID-19 has created a shift in the minds of Hawaii property owners. Only a few years ago, moving from the suburbs to the cities was in vogue to get the conveniences of urban living (e.g. shopping, entertainment, restaurants, etc.). The Pandemic has created a desire for more living space and more separation from your neighbors. Now the cycle has shifted back to the suburbs from the urban condos. As a result, the single-family home prices are rising while condo prices are flattening out. We feel that this trend will continue throughout 2021. The record-low interest rates will provide an additional impetus to keep the real estate market moving in Hawaii. Offshore buyers are looking to move to Hawaii or buy 2nd homes in Hawaii as Hawaii's COVID counts are relatively low compared to the rest of the country. This has helped to support the luxury market.

The long-term effects of COVID-19 on Hawaii's real estate market will depend on the effectiveness of the vaccines and treatments. Getting back to a more normal economy with increased tourist traffic will ensure that the real estate market stays on a positive track. Any delays or negative side effects in the vaccine/treatment will result in a further deepening of the economic obstacles caused by

* Per Honolulu Board of Realtors MSL statistics.

OAHU REAL ESTATE MARKET STATISTICS

DEC 2020-vs-DEC 2019



SOURCE: HONOLULU BOARD OF REALTORS*, COMPILED FROM MLS DATA, DEC 2020.

the Pandemic. I, personally, choose the optimistic outlook and feel that the best scientific minds in the world have created vaccines that will have the desired impact; and by the 3rd quarter of 2021, we will return to some sense of normalcy. I look forward to 2021 as a year of rebirth and growth combined with a new appreciation for the simple things we often take for granted (e.g. gathering with friends and families for a barbeque, going to dinner with my wife, watching a movie on the big screen, and taking a trip). Happy New Year!!!

"Myron Kiriu and his team are top notch professionals. We were able to purchase our house on Oahu, during the pandemic, without any mishaps. Myron's team made the entire process smooth and stressless."
— Adam Smith, Kailua (Buyer) Aug 2020 ★★★★★

**YOUR NEIGHBORHOOD
MAP INSIDE!**
ACTIVE & SOLD PROPERTY MAP

AINA HAINA / HAWAII LOA / NIU VALLEY

ACTIVE & SOLD PROPERTIES

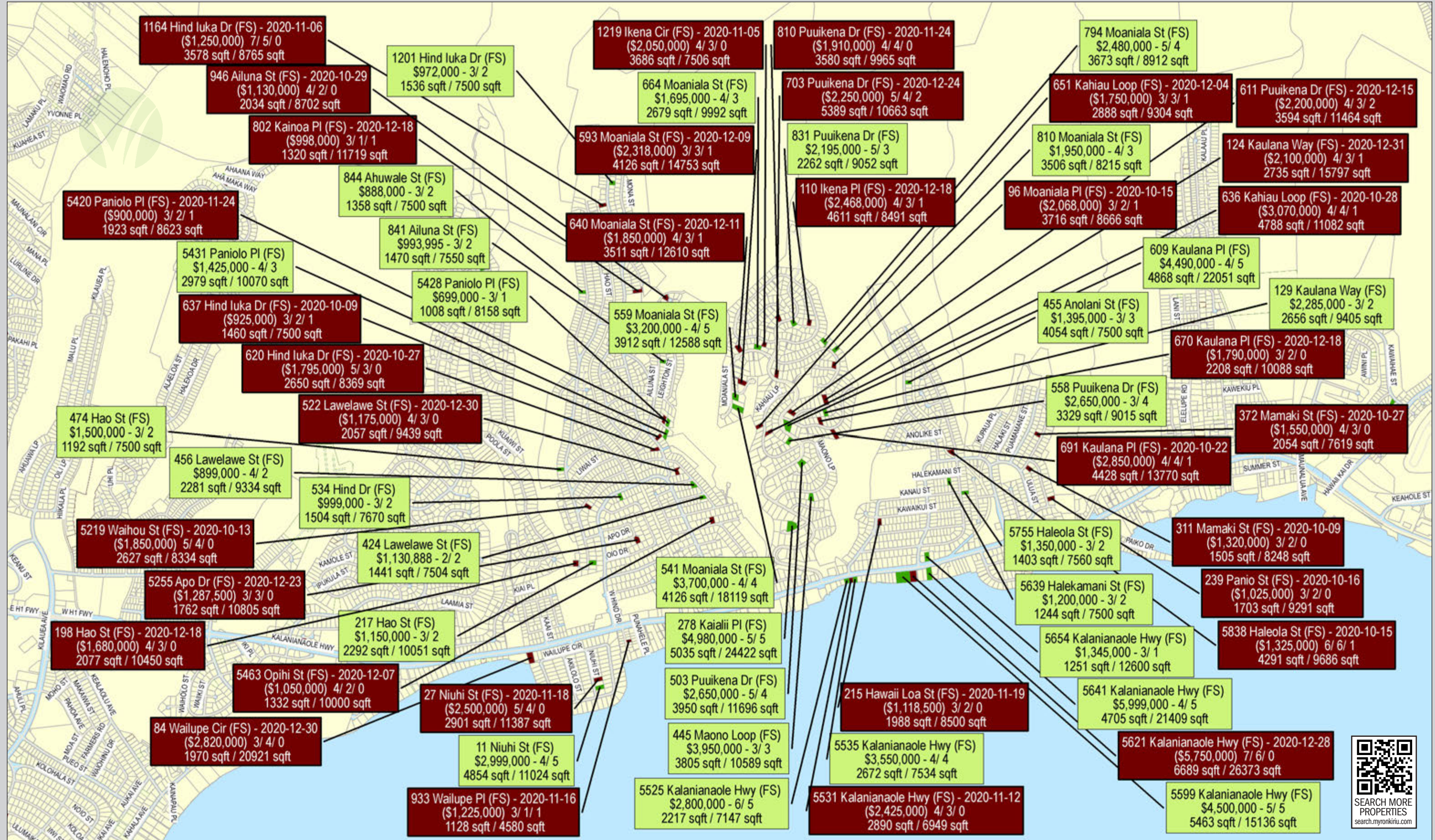
Looking for a different neighborhood map? Contact 808-927-3811 for more information.



PROVEN RESULTS MYRONKIRIU.COM
 To learn more about these and other properties on Oahu, please contact Myron Kiriu (R) at (808) 864-9000 or MyronK@BetterHawaii.com.

ACTIVE PROPERTIES LEGEND:
 Property Address (Tenure)
 List Price - Beds/Full Baths/Half Baths
 Roofed Living Area / Land Area

SOLD PROPERTIES LEGEND:
 Property Address (Tenure) - Sold Date
 Sold Price - Beds/Full/Half Baths
 Roofed Living Area / Land Area



SEARCH MORE PROPERTIES
search.myronkiriu.com

This map represents data compiled from public & private sources. Compiled from MLS as of January 2021. Every precaution was taken to ensure the accuracy of the information, yet errors may have occurred. Refer to current tax assessor maps for actual parcel location or dimensions. ©2021 Better Homes and Gardens Real Estate Advantage Realty (BHGRE). BHGRE does not warrant, guarantee or make representations on the use of this map data, or related materials in terms of completeness, accuracy, reliability or otherwise. Better Homes and Gardens® is a registered trademark of Meredith Corporation licensed to Better Homes and Gardens Real Estate LLC. Equal Opportunity Company. Equal Housing Opportunity. An Independently Owned and Operated Franchise. If your property is listed with another real estate broker, please disregard. It is not our intention to solicit the offerings of other real estate brokers.

KAIMUKI

ACTIVE & SOLD PROPERTIES

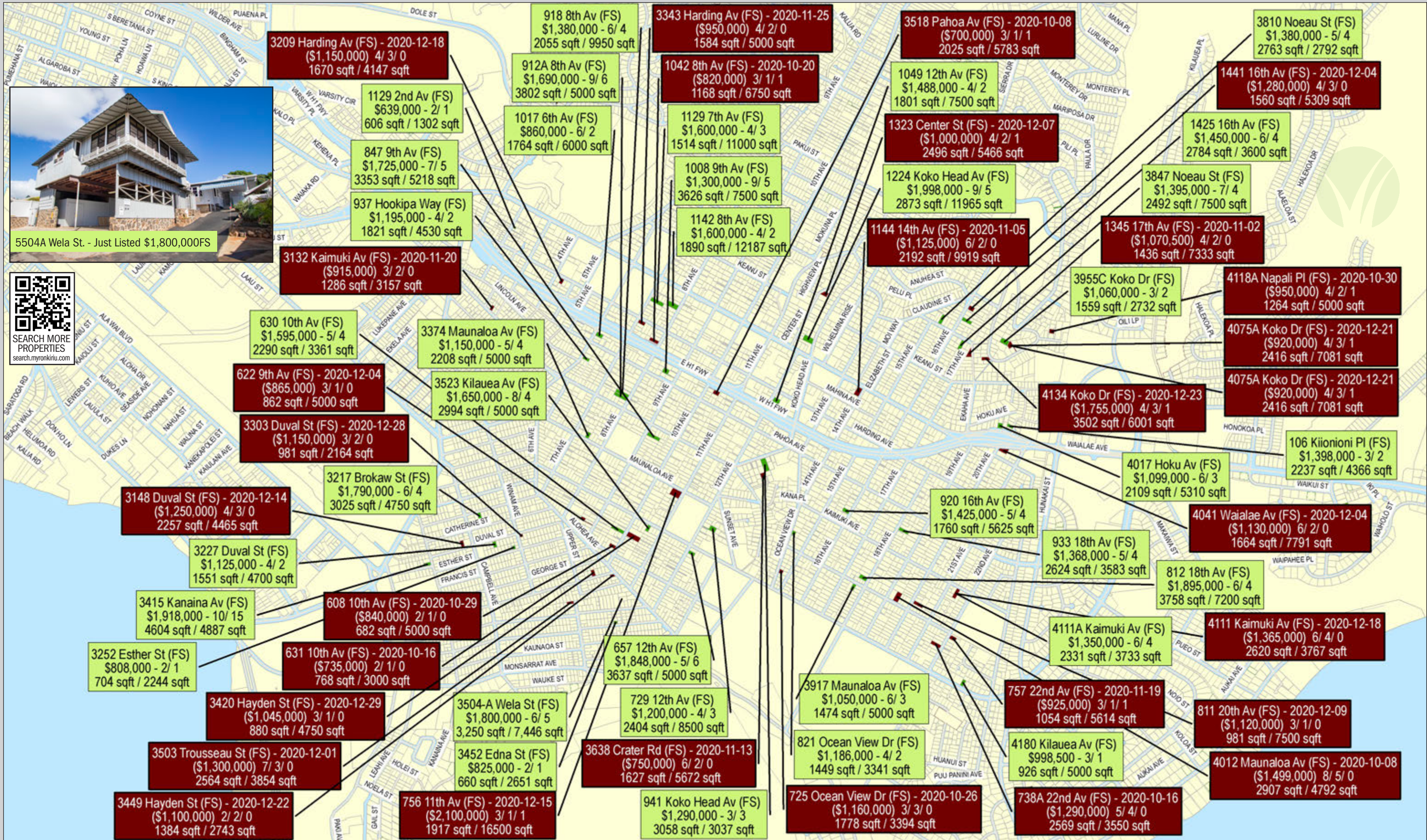
Looking for a different neighborhood map? Contact 808-927-3811 for more information.



PROVEN RESULTS **MYRONKIRIU.COM**
 To learn more about these and other properties on Oahu, please contact Myron Kiriou (R) at (808) 864-9000 or MyronK@BetterHawaii.com.

ACTIVE PROPERTIES LEGEND:
 Property Address (Tenure)
 List Price - Beds/Full Baths/Half Baths
 Roofed Living Area / Land Area

SOLD PROPERTIES LEGEND:
 Property Address (Tenure) - Sold Date
 Sold Price - Beds/Full/Half Baths
 Roofed Living Area / Land Area



This map represents data compiled from public & private sources. Compiled from MLS as of January 2021. Every precaution was taken to ensure the accuracy of the information, yet errors may have occurred. Refer to current tax assessor maps for actual parcel location or dimensions. ©2021 Better Homes and Gardens Real Estate Advantage Realty (BHGRE). BHGRE does not warrant, guarantee or make representations on the use of this map data, or related materials in terms of completeness, accuracy, reliability or otherwise. Better Homes and Gardens® is a registered trademark of Meredith Corporation licensed to Better Homes and Gardens Real Estate LLC. Equal Opportunity Company. Equal Housing Opportunity. An Independently Owned and Operated Franchise. If your property is listed with another real estate broker, please disregard. It is not our intention to solicit the offerings of other real estate brokers.

KAPAHULU / PALOLO

ACTIVE & SOLD PROPERTIES

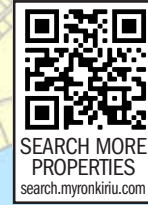
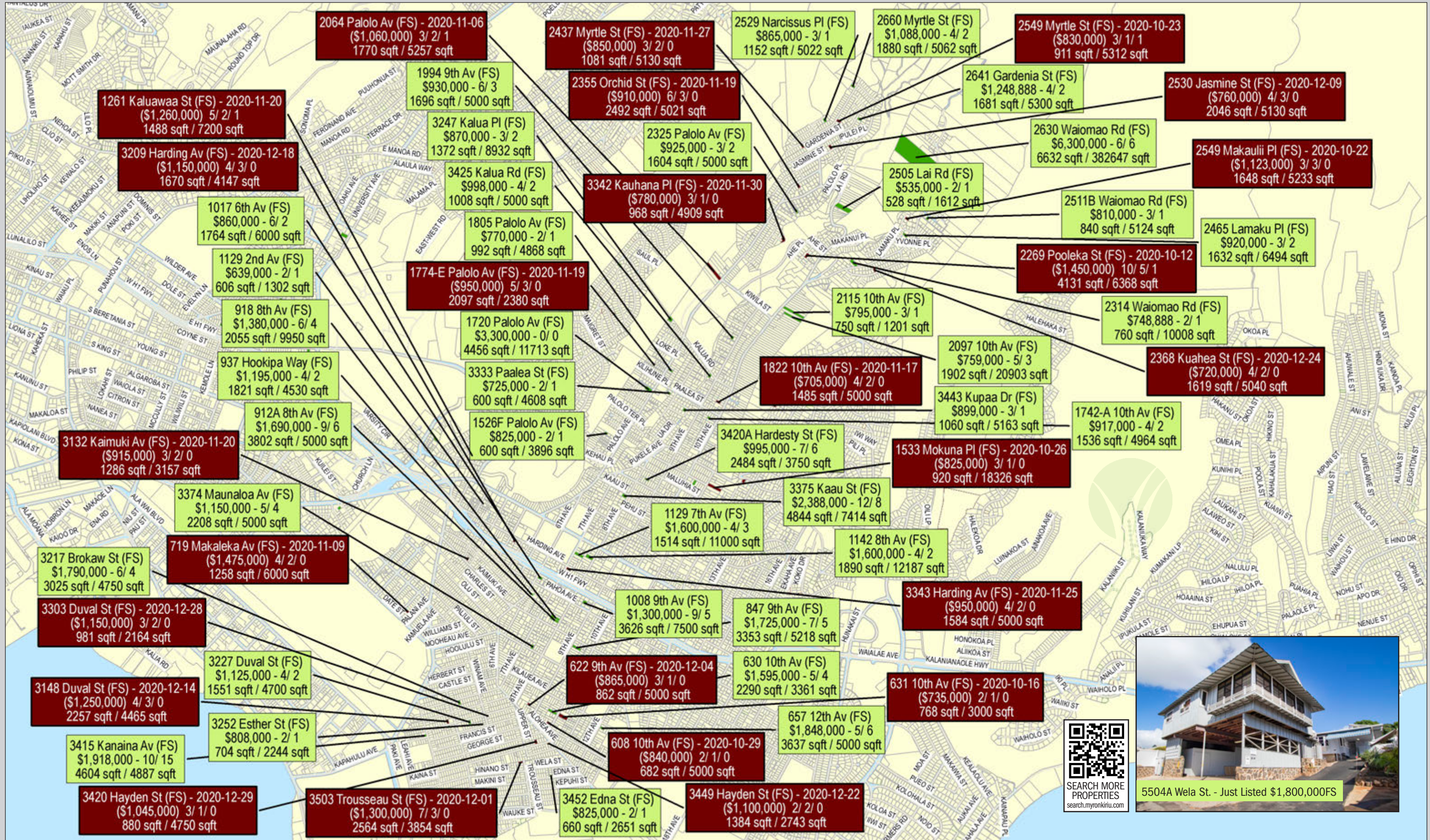
Looking for a different neighborhood map? Contact 808-927-3811 for more information.



PROVEN RESULTS MYRONKIRIU.COM
 To learn more about these and other properties on Oahu, please contact Myron Kiriou (R) at (808) 864-9000 or MyronK@BetterHawaii.com.

ACTIVE PROPERTIES LEGEND:
 Property Address (Tenure)
 List Price - Beds/Full Baths/Half Baths
 Roofed Living Area / Land Area

SOLD PROPERTIES LEGEND:
 Property Address (Tenure) - Sold Date
 Sold Price - Beds/Full/Half Baths
 Roofed Living Area / Land Area



SEARCH MORE PROPERTIES
search.myronkiriou.com



5504A Wela St. - Just Listed \$1,800,000FS

This map represents data compiled from public & private sources. Compiled from MLS as of January 2021. Every precaution was taken to ensure the accuracy of the information, yet errors may have occurred. Refer to current tax assessor maps for actual parcel location or dimensions. ©2021 Better Homes and Gardens Real Estate Advantage Realty (BHGRE). BHGRE does not warrant, guarantee or make representations on the use of this map data, or related materials in terms of completeness, accuracy, reliability or otherwise. Better Homes and Gardens is a registered trademark of Meredith Corporation licensed to Better Homes and Gardens Real Estate LLC. Equal Opportunity Company. Equal Housing Opportunity. An Independently Owned and Operated Franchise. If your property is listed with another real estate broker, please disregard. It is not our intention to solicit the offerings of other real estate brokers.

MAKIKI HEIGHTS / NUUANU

ACTIVE & SOLD PROPERTIES

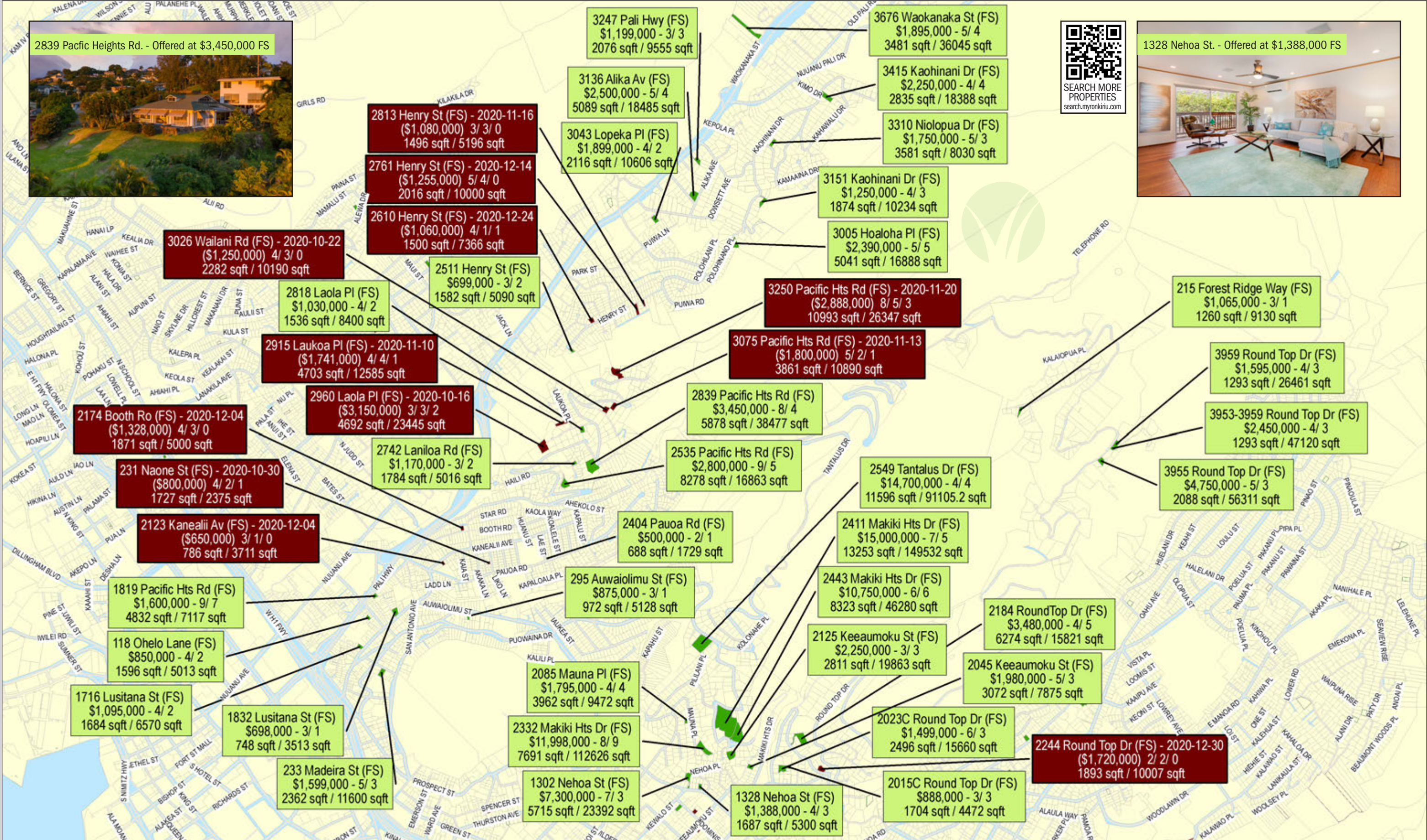
Looking for a different neighborhood map? Contact 808-927-3811 for more information.



PROVEN RESULTS MYRONKIRIU.COM
 To learn more about these and other properties on Oahu, please contact Myron Kiriou (R) at (808) 864-9000 or MyronK@BetterHawaii.com.

ACTIVE PROPERTIES LEGEND:
 Property Address (Tenure)
 List Price - Beds/Full Baths/Half Baths
 Roofed Living Area / Land Area

SOLD PROPERTIES LEGEND:
 Property Address (Tenure) - Sold Date
 Sold Price - Beds/Full/Half Baths
 Roofed Living Area / Land Area



SEARCH MORE PROPERTIES
search.myronkiriou.com



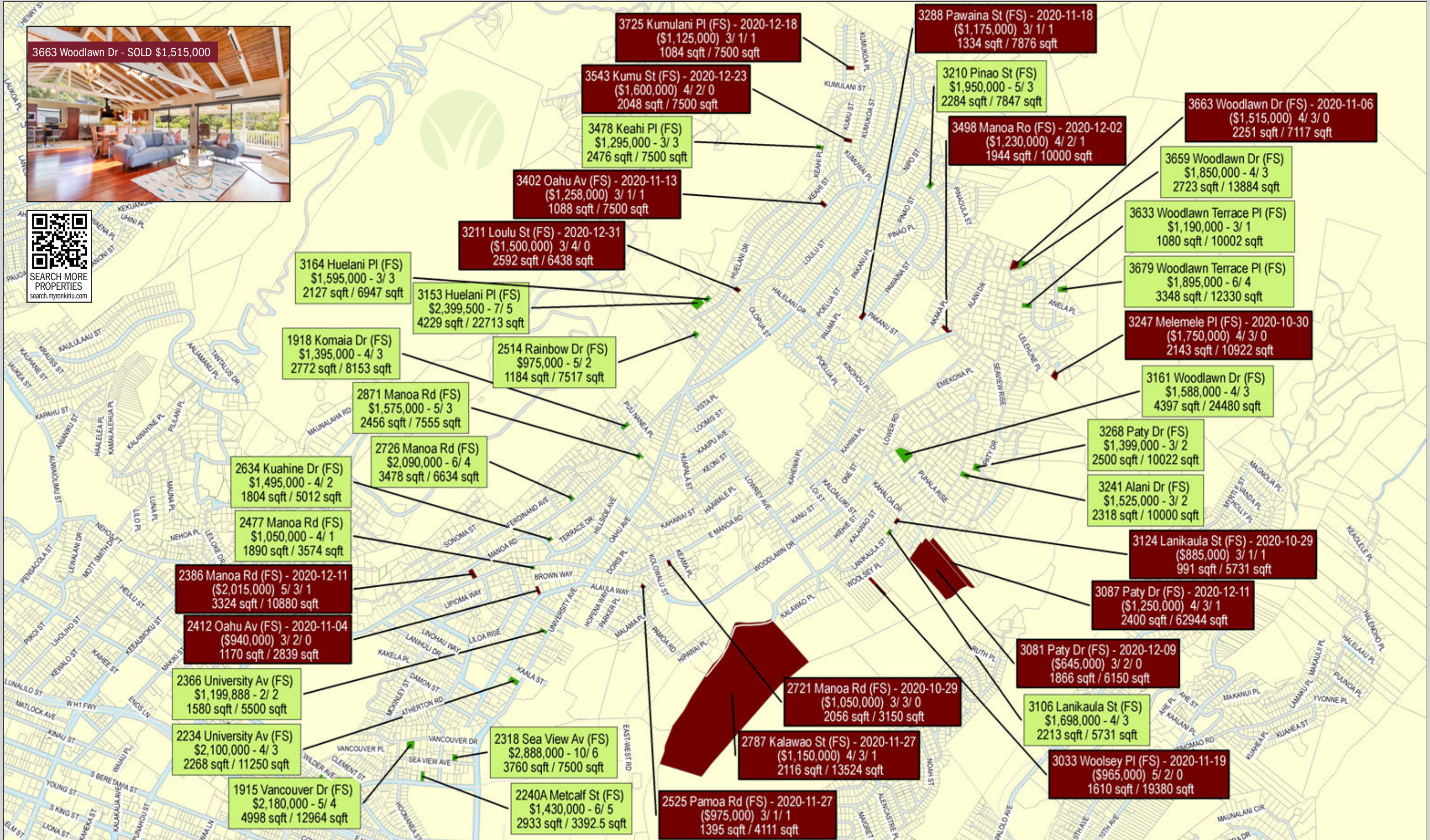
This map represents data compiled from public & private sources. Compiled from MLS as of January 2021. Every precaution was taken to ensure the accuracy of the information, yet errors may have occurred. Refer to current tax assessor maps for actual parcel location or dimensions. ©2021 Better Homes and Gardens Real Estate Advantage Realty (BHGRE). BHGRE does not warrant, guarantee or make representations on the use of this map data, or related materials in terms of completeness, accuracy, reliability or otherwise. Better Homes and Gardens is a registered trademark of Meredith Corporation licensed to Better Homes and Gardens Real Estate LLC. Equal Opportunity Company. Equal Housing Opportunity. An Independently Owned and Operated Franchise. If your property is listed with another real estate broker, please disregard. It is not our intention to solicit the offerings of other real estate brokers.



PROVEN RESULTS **MYRONKIRIU.COM**
To learn more about these and other properties on Oahu, please contact Myron Kiriou (R) at (808) 864-9000 or MyronK@BetterHawaii.com.

ACTIVE PROPERTIES LEGEND:
Property Address (Tenure)
List Price - Beds/Full Baths/Half Baths
Roofed Living Area / Land Area

SOLD PROPERTIES LEGEND:
Property Address (Tenure) - Sold Date
Sold Price - Beds/Full/Half Baths
Roofed Living Area / Land Area



This map represents data compiled from public & private sources. Compiled from MLS as of January 2021. Every precaution was taken to ensure the accuracy of the information, yet errors may have occurred. Refer to current tax assessor maps for actual parcel location or dimensions. ©2021 Better Homes and Gardens Real Estate Advantage Realty (BHGRE). BHGRE does not warrant, guarantee or make representations on the use of this map data, or related materials in terms of completeness, accuracy, reliability or otherwise. Better Homes and Gardens is a registered trademark of Meredith Corporation licensed to Better Homes and Gardens Real Estate LLC. Equal Opportunity Company. Equal Housing Opportunity. An Independently Owned and Operated Franchise. If your property is listed with another real estate broker, please disregard. It is not our intention to solicit the offerings of other real estate brokers.

MARINER'S RIDGE / WEST MARINA / HAHAIONE

ACTIVE & SOLD PROPERTIES

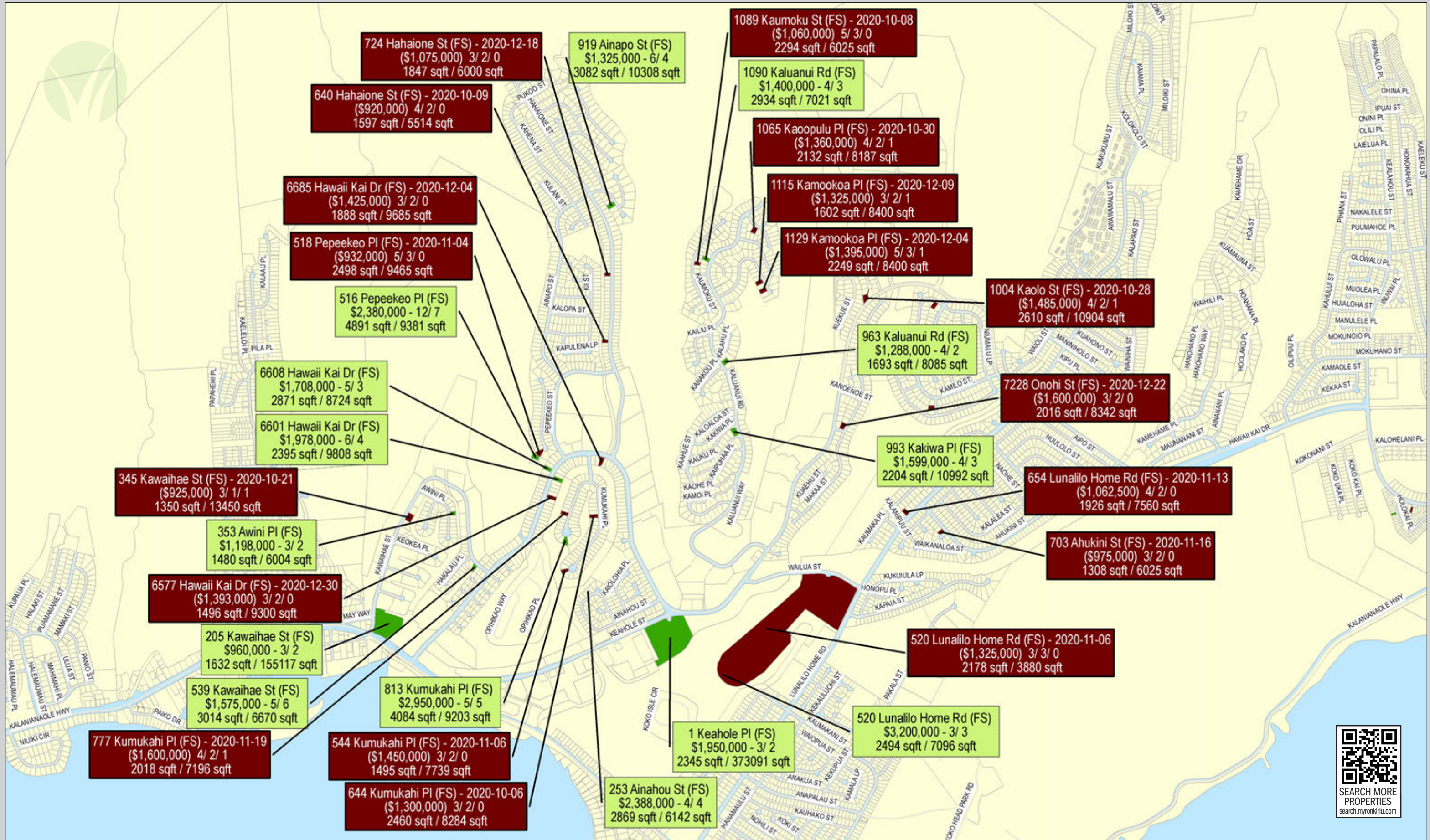
Looking for a different neighborhood map? Contact 808-927-3811 for more information.



PROVEN RESULTS MYRONKIRIU.COM
 To learn more about these and other properties on Oahu, please contact Myron Kiriu (R) at (808) 864-9000 or MyronK@BetterHawaii.com.

ACTIVE PROPERTIES LEGEND:
 Property Address (Tenure)
 List Price - Beds/Full Baths/Half Baths
 Roofed Living Area / Land Area

SOLD PROPERTIES LEGEND:
 Property Address (Tenure) - Sold Date
 Sold Price - Beds/Full/Half Baths
 Roofed Living Area / Land Area



SEARCH MORE PROPERTIES
search.myronkiriu.com

This map represents data compiled from public & private sources. Compiled from MLS as of January 2021. Every precaution was taken to ensure the accuracy of the information, yet errors may have occurred. Refer to current tax assessor maps for actual parcel location or dimensions. ©2021 Better Homes and Gardens Real Estate Advantage Realty (BHGRE). BHGRE does not warrant, guarantee or make representations on the use of this map data, or related materials in terms of completeness, accuracy, reliability or otherwise. Better Homes and Gardens is a registered trademark of Meredith Corporation licensed to Better Homes and Gardens Real Estate LLC. Equal Opportunity Company. Equal Housing Opportunity. An Independently Owned and Operated Franchise. If your property is listed with another real estate broker, please disregard. It is not our intention to solicit the offerings of other real estate brokers.

MARINER'S COVE / KALAMA VALLEY

ACTIVE & SOLD PROPERTIES

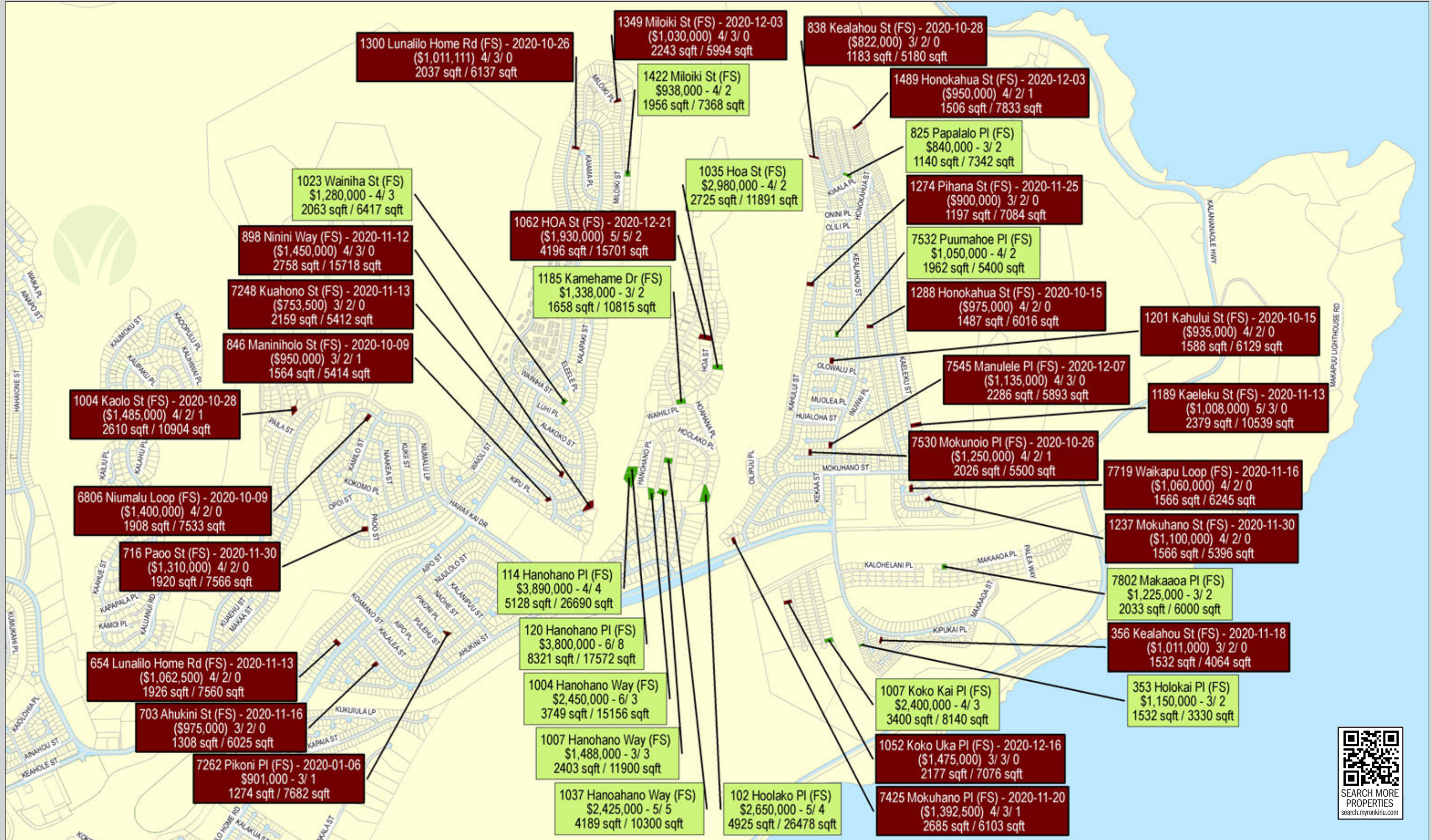
Looking for a different neighborhood map? Contact 808-927-3811 for more information.



PROVEN RESULTS MYRONKIRIU.COM
 To learn more about these and other properties on Oahu, please contact Myron Kiriou (R) at (808) 864-9000 or MyronK@BetterHawaii.com.

ACTIVE PROPERTIES LEGEND:
 Property Address (Tenure)
 List Price - Beds/Full Baths/Half Baths
 Roofed Living Area / Land Area

SOLD PROPERTIES LEGEND:
 Property Address (Tenure) - Sold Date
 Sold Price - Beds/Full/Half Baths
 Roofed Living Area / Land Area



SEARCH MORE PROPERTIES
search.myronkiriou.com

This map represents data compiled from public & private sources. Compiled from MLS as of January 2021. Every precaution was taken to ensure the accuracy of the information, yet errors may have occurred. Refer to current tax assessor maps for actual parcel location or dimensions. ©2021 Better Homes and Gardens Real Estate Advantage Realty (BHGRE). BHGRE does not warrant, guarantee or make representations on the use of this map data, or related materials in terms of completeness, accuracy, reliability or otherwise. Better Homes and Gardens® is a registered trademark of Meredith Corporation licensed to Better Homes and Gardens Real Estate LLC. Equal Opportunity Company. Equal Housing Opportunity. An Independently Owned and Operated Franchise. If your property is listed with another real estate broker, please disregard. It is not our intention to solicit the offerings of other real estate brokers.

WAIALAE IKI / WAIALAE NUI

ACTIVE & SOLD PROPERTIES

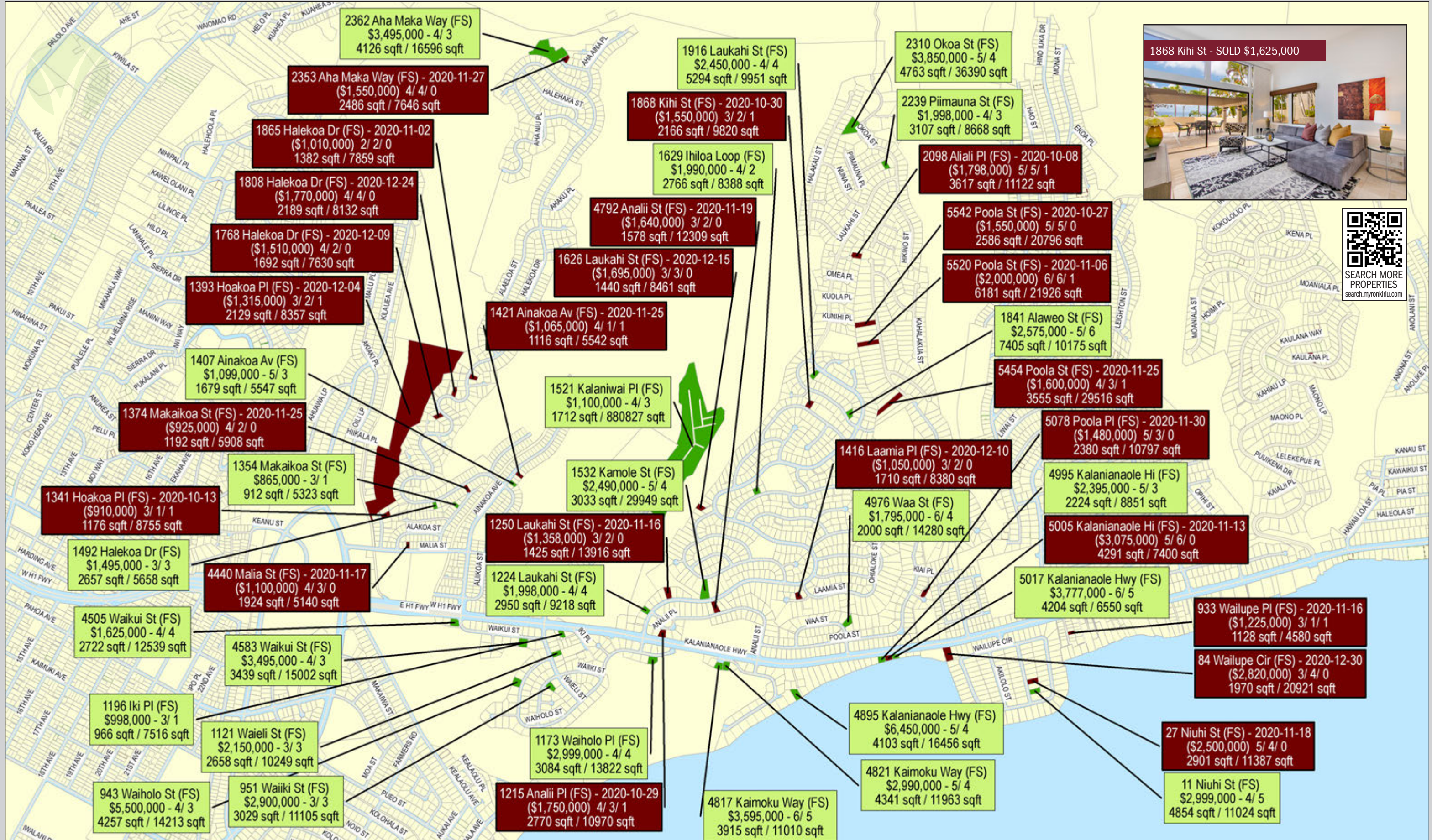
Looking for a different neighborhood map? Contact 808-927-3811 for more information.



PROVEN RESULTS MYRONKIRIU.COM
 To learn more about these and other properties on Oahu, please contact Myron Kiriou (R) at (808) 864-9000 or MyronK@BetterHawaii.com.

ACTIVE PROPERTIES LEGEND:
 Property Address (Tenure)
 List Price - Beds/Full Baths/Half Baths
 Roofed Living Area / Land Area

SOLD PROPERTIES LEGEND:
 Property Address (Tenure) - Sold Date
 Sold Price - Beds/Full/Half Baths
 Roofed Living Area / Land Area



1868 Kihl St - SOLD \$1,625,000



SEARCH MORE PROPERTIES
search.myronkiriou.com

This map represents data compiled from public & private sources. Compiled from MLS as of January 2021. Every precaution was taken to ensure the accuracy of the information, yet errors may have occurred. Refer to current tax assessor maps for actual parcel location or dimensions. ©2021 Better Homes and Gardens Real Estate Advantage Realty (BHGRE). BHGRE does not warrant, guarantee or make representations on the use of this map data, or related materials in terms of completeness, accuracy, reliability or otherwise. Better Homes and Gardens is a registered trademark of Meredith Corporation licensed to Better Homes and Gardens Real Estate LLC. Equal Opportunity Company. Equal Housing Opportunity. An Independently Owned and Operated Franchise. If your property is listed with another real estate broker, please disregard. It is not our intention to solicit the offerings of other real estate brokers.

WAILUPE / KULIOUOU / KALANIANAOLE HWY

ACTIVE & SOLD PROPERTIES

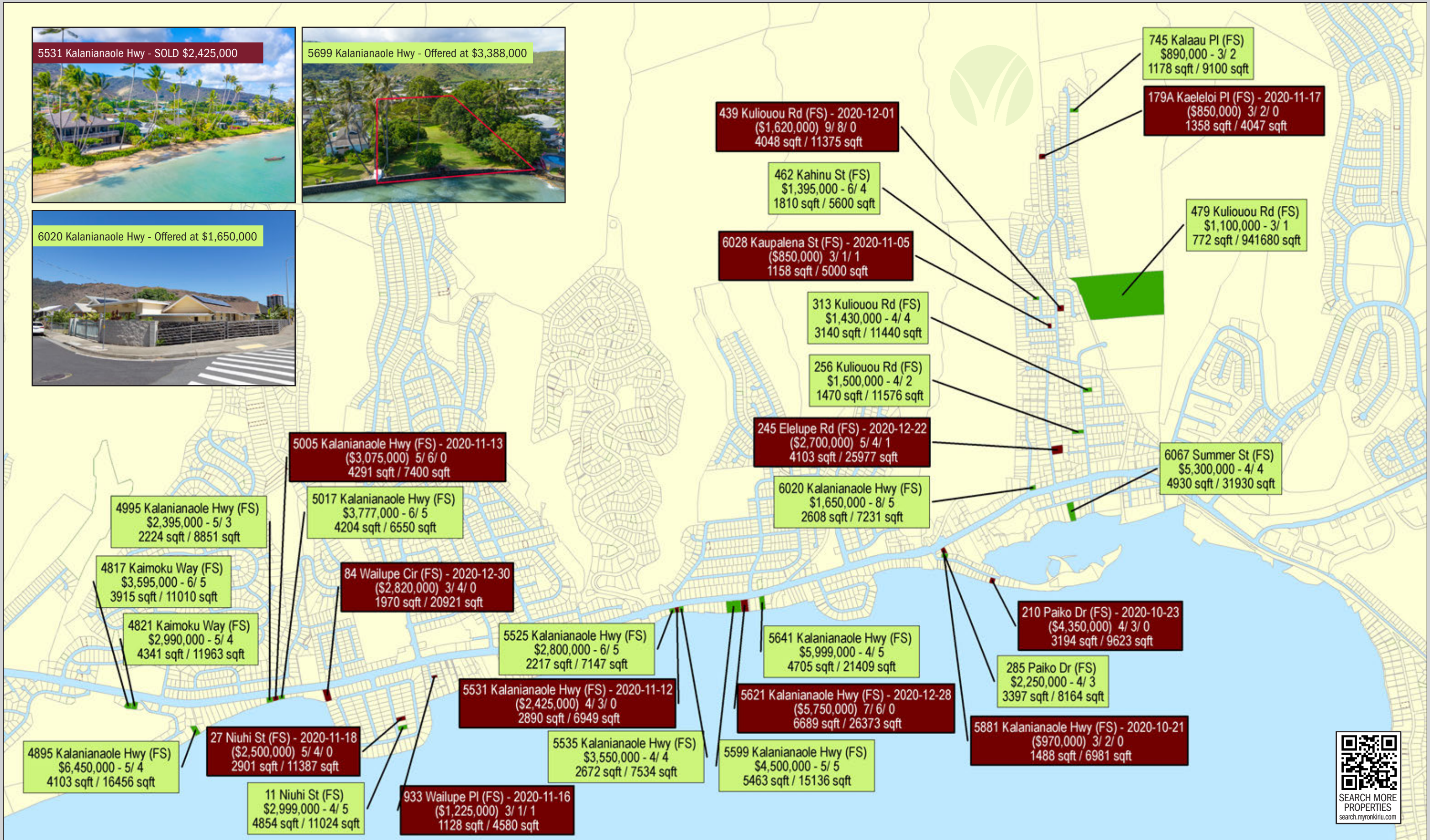
Looking for a different neighborhood map? Contact 808-927-3811 for more information.



PROVEN RESULTS MYRONKIRIU.COM
 To learn more about these and other properties on Oahu, please contact Myron Kiriu (R) at (808) 864-9000 or MyronK@BetterHawaii.com.

ACTIVE PROPERTIES LEGEND:
 Property Address (Tenure)
 List Price - Beds/Full Baths/Half Baths
 Roofed Living Area / Land Area

SOLD PROPERTIES LEGEND:
 Property Address (Tenure) - Sold Date
 Sold Price - Beds/Full/Half Baths
 Roofed Living Area / Land Area



SEARCH MORE PROPERTIES
search.myronkiriu.com

This map represents data compiled from public & private sources. Compiled from MLS as of January 2021. Every precaution was taken to ensure the accuracy of the information, yet errors may have occurred. Refer to current tax assessor maps for actual parcel location or dimensions. ©2021 Better Homes and Gardens Real Estate Advantage Realty (BHGRE). BHGRE does not warrant, guarantee or make representations on the use of this map data, or related materials in terms of completeness, accuracy, reliability or otherwise. Better Homes and Gardens® is a registered trademark of Meredith Corporation licensed to Better Homes and Gardens Real Estate LLC. Equal Opportunity Company. Equal Housing Opportunity. An Independently Owned and Operated Franchise. If your property is listed with another real estate broker, please disregard. It is not our intention to solicit the offerings of other real estate brokers.

WILHELMINA / ST. LOUIS HEIGHTS

ACTIVE & SOLD PROPERTIES

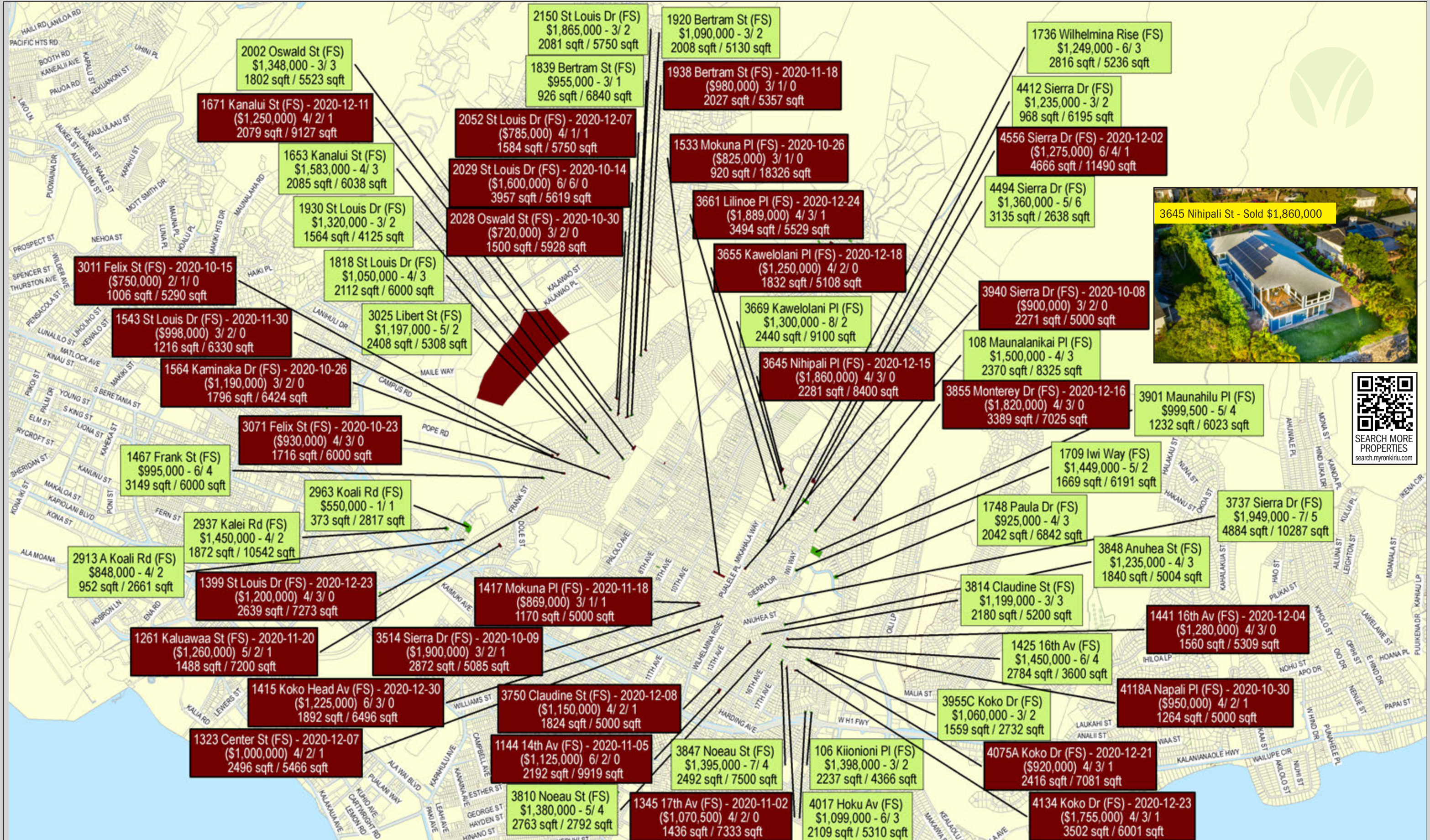
Looking for a different neighborhood map? Contact 808-927-3811 for more information.



PROVEN RESULTS MYRONKIRIU.COM
 To learn more about these and other properties on Oahu, please contact Myron Kiriou (R) at (808) 864-9000 or MyronK@BetterHawaii.com.

ACTIVE PROPERTIES LEGEND:
 Property Address (Tenure)
 List Price - Beds/Full Baths/Half Baths
 Roofed Living Area / Land Area

SOLD PROPERTIES LEGEND:
 Property Address (Tenure) - Sold Date
 Sold Price - Beds/Full/Half Baths
 Roofed Living Area / Land Area



This map represents data compiled from public & private sources. Compiled from MLS as of January 2021. Every precaution was taken to ensure the accuracy of the information, yet errors may have occurred. Refer to current tax assessor maps for actual parcel location or dimensions. ©2021 Better Homes and Gardens Real Estate Advantage Realty (BHGRE). BHGRE does not warrant, guarantee or make representations on the use of this map data, or related materials in terms of completeness, accuracy, reliability or otherwise. Better Homes and Gardens is a registered trademark of Meredith Corporation licensed to Better Homes and Gardens Real Estate LLC. Equal Opportunity Company. Equal Housing Opportunity. An Independently Owned and Operated Franchise. If your property is listed with another real estate broker, please disregard. It is not our intention to solicit the offerings of other real estate brokers.



LEARN ABOUT
TEAM KIRIU

TEAM KIRIU - OVER 30 YEARS OF EXPERIENCE & QUALITY SERVICE

- Oahu's #1 Top Producing Real Estate Team in 2019
- #1 Real Estate Agent & Top 100 Hall of Fame Realtor, Hawaii Business Magazine
- Voted "Hawaii's Best" Realtor—1st Place, 4 years by Honolulu Star-Advertiser Readers

OUR FRIENDS IN THE COMMUNITY - PLEASE CONTACT THEM FOR DINING OUT OPTIONS



\$5 Off
Your Entire Dine-In
Food Check of \$30 or More

Offer Valid Daily

Valid for dine-in only. Not Valid on any delivery. Not combinable with any other coupon, offer, discount, or promotion. Must present physical coupon for redemption. **Not valid with \$50 Pre-Printed "C-Cards."**

KAILUA • 263-8880 | KAIMUKI • 738-8855

PEARLRIDGE EAST • 487-8188

WAIPIO • 678-8868 | WINDWARD MALL • 247-1888

www.bigcitydinerhawaii.com

2020 Better Homes and Gardens Mailer NOVEMBER

Expires: 1/31/2021



All locations are open for take out!
Call in your order & visit us today.

Buy Any 1 Entree & Receive One FREE Fountain Drink!



One coupon per customer. Must present coupon at purchase. Offer expires Jan. 31, 2021. Other restrictions may apply.

Nuuanu: 585-8839

Nimitz: 536-8570 | Manoa: 988-0212

Moiliili: 941-2888 | Ewa Beach: 744-6387

HOURS: Monday - Saturday, 10:30 a.m. to 8 p.m. & Sunday: Noon to 8 p.m.
Hours may be subject to change so please call ahead.

Enter the code:
betterhomesandgardens
at checkout for **15% off** online orders only
at www.koapancakehouse.com

Valid until 12/31/2020 at:
Hawaii Kai Town Center | Kaimuki | Moanalua Shopping Center
Waipahu Town Center | Ka Makana Ali'i | Kapolei Marketplace | Wahiawa

KARA! CRAB
10% OFF
Dine in or take out orders

Call **808-952-6990** to place your order today.
Coupon must be presented for discount to apply.
1314 S King St. STE G2, Honolulu, HI 96814
visit us at www.Kara!Crab.com

Coupon not redeemable for alcohol or with any other coupons, offers, or discounts. Must present coupon at purchase. One coupon per customer. Other restrictions may apply. Offer expires 1/31/2021.

TO THAI FOR
3571 Waiialae Ave., Honolulu, HI 96816 • (808) 735-8558

FREE One order of Crispy Spring Rolls with purchase of \$50 on take-out orders only.

Fresh Local Produce For Sale

Must present coupon at purchase. One coupon per customer. Other restrictions may apply. Offer expires 1/31/2021

Gina's **BAR-B-Q**

Buy 1 Take Out Plate Lunch and receive 1 FREE medium soft drink.

Must present this coupon at purchase. Only one coupon per customer per visit. Other restrictions may apply.

Find us at the Market City Shopping Center
2919 Kapiolani Blvd. • GinasBBQ.com

Offer Expires 1/31/2021

RESTAURANTS FEATURED IN THIS NEWSLETTER WERE NOT CHARGED FOR THEIR ADVERTISEMENTS. #BETTERTOGETHER #BETTERHAWAII

This map is provided as a courtesy to you to help you understand the value of your property. If you no longer wish to receive these mailers, please contact Debbie Ito at debbiei@betterhawaii.com or call Debbie at 808-738-3684.

Better Homes and Gardens® is a registered trademark of Meredith Corporation licensed to Better Homes and Gardens Real Estate LLC. Equal Opportunity Company. Equal Housing Opportunity. An Independently Owned and Operated Franchise. If your property is listed with another real estate broker, please disregard. It is not our intention to solicit the offerings of other real estate brokers. ©2020 Better Homes and Gardens Real Estate Advantage Realty.