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Director of Team Kiriu
Operations,
Realtor Associate, JD
RS-74829



TEAM KIRIU



MARY MARTIN, RA
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Technology
Marketing Specialist
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GRACE ONG, RA
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KRISTY
HASEGAWA
Escrow Specialist
RS-85737

The key to our success is our team approach to real estate. Our team members provide us support so that you will have our individual attention to focus on your specific needs.

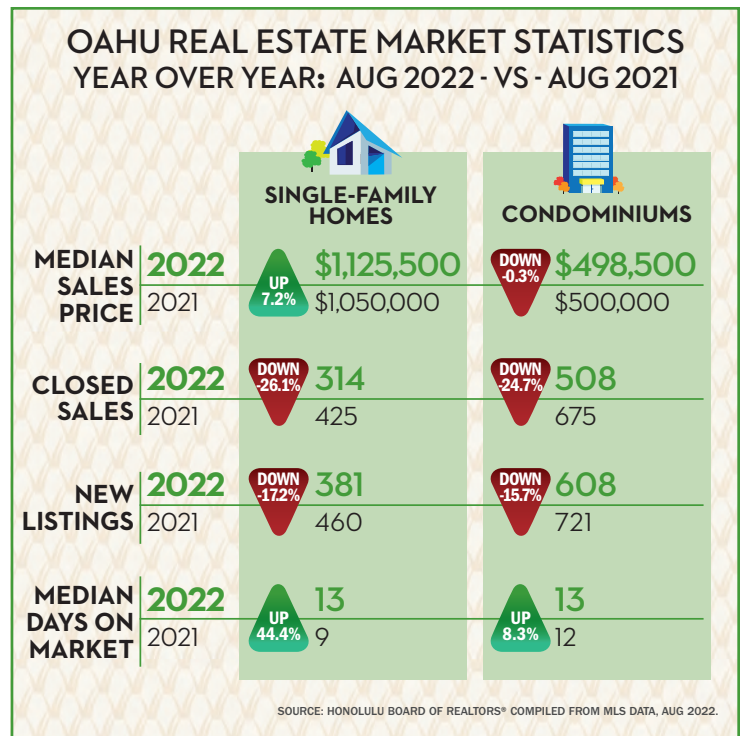
HAPPENING NOW IN REAL ESTATE!

Wow! It's been quite a roller coaster ride recently in the financial markets. The newest inflation numbers came in higher than expected which would indicate that the Federal Reserve will continue its aggressive policies and raise interest rates to slow the inflation rate. The stock market is seeing swings seldom seen in the past.

Of course, an important part of the cost of living are home prices. Higher interest rates have resulted in the prices of homes and condos leveling out while the August year-over-year figures shows the number of sales has decreased substantially and inventory of properties on the market has increased (for the Island of Oahu).

For Sellers, prices are still very close to the peak depending on the neighborhood. It may be a good time to consider selling your home now, if selling your home within the next few years is a part of your plan. For qualified Buyers, there is less competition and more chance to negotiate on price and terms. For those doing a sell/buy combination, it is time to consider making the move now. You may have the opportunity to sell into a relatively high market while buying later into a settling market.

A quick tip for Sellers, it is becoming increasingly more important to present your home in its best possible light. So properly prepping and staging your home is critical to the success of the sale of your home.



When it comes to selling or buying a home, we are an expert in your neighborhood. Contact us – it would be our pleasure to assist you with your real estate needs.

“Provided excellent guidance throughout the process of selling our home. His team concept, in which he and his staff provided assistance through each stage of preparing the home for sale, showing the home and through the escrow process, was invaluable to us. Would strongly recommend.”

— John M., Honolulu (Seller) July 2022 ★★★★★

**YOUR NEIGHBORHOOD
MAP INSIDE!**
ACTIVE & SOLD PROPERTY MAP

AINA HAINA / HAWAII LOA / NIU VALLEY

ACTIVE & SOLD PROPERTIES

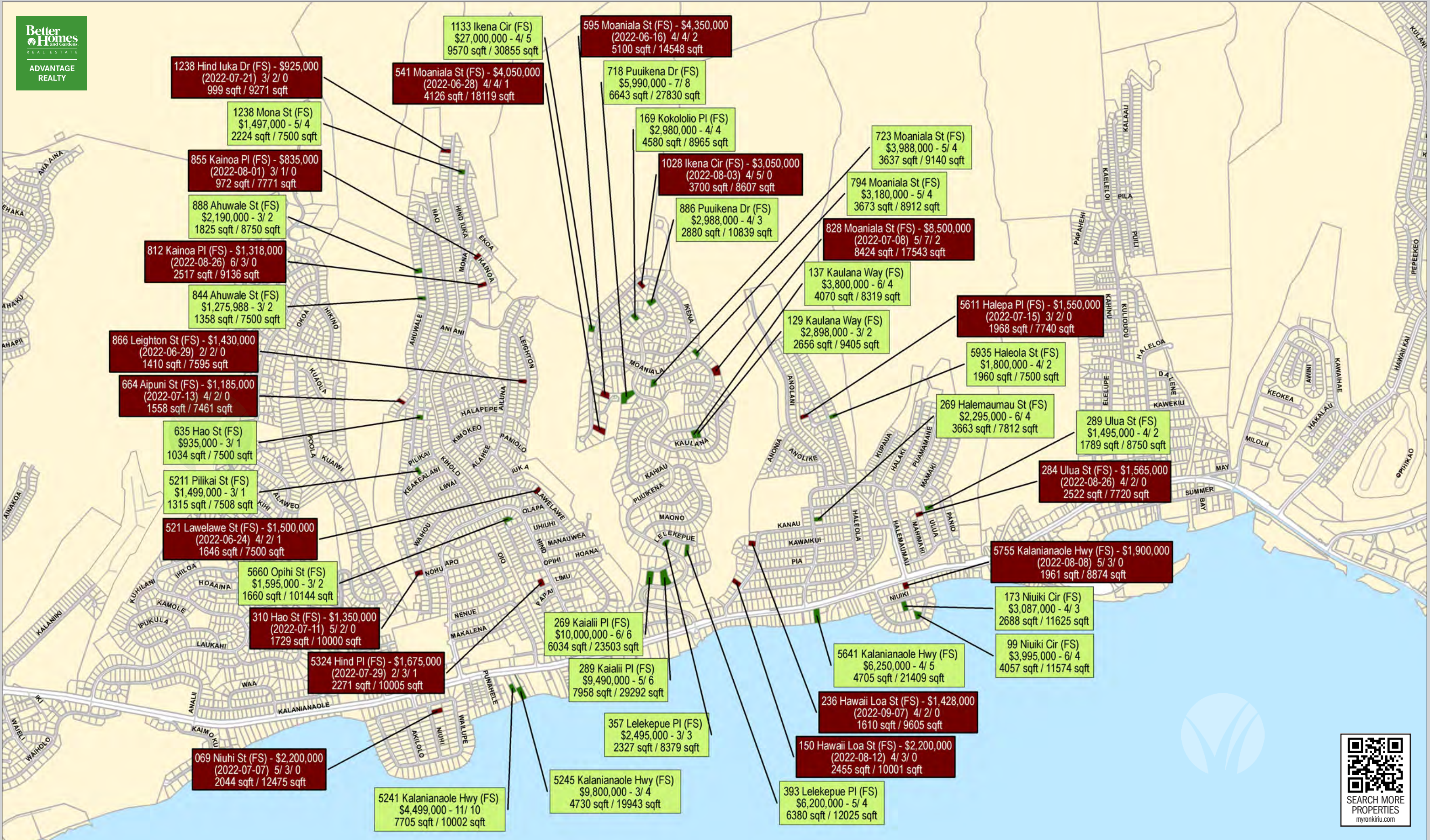
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ACTIVE PROPERTIES LEGEND:
 Property Address (Tenure)
 List Price - Beds/Full Baths/Half Baths
 Roofed Living Area / Land Area

SOLD PROPERTIES LEGEND:
 Property Address (Tenure) - Sold Date
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 Roofed Living Area / Land Area



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KAHALA / DIAMOND HEAD

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KAIMUKI

ACTIVE & SOLD PROPERTIES

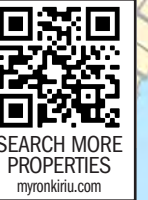
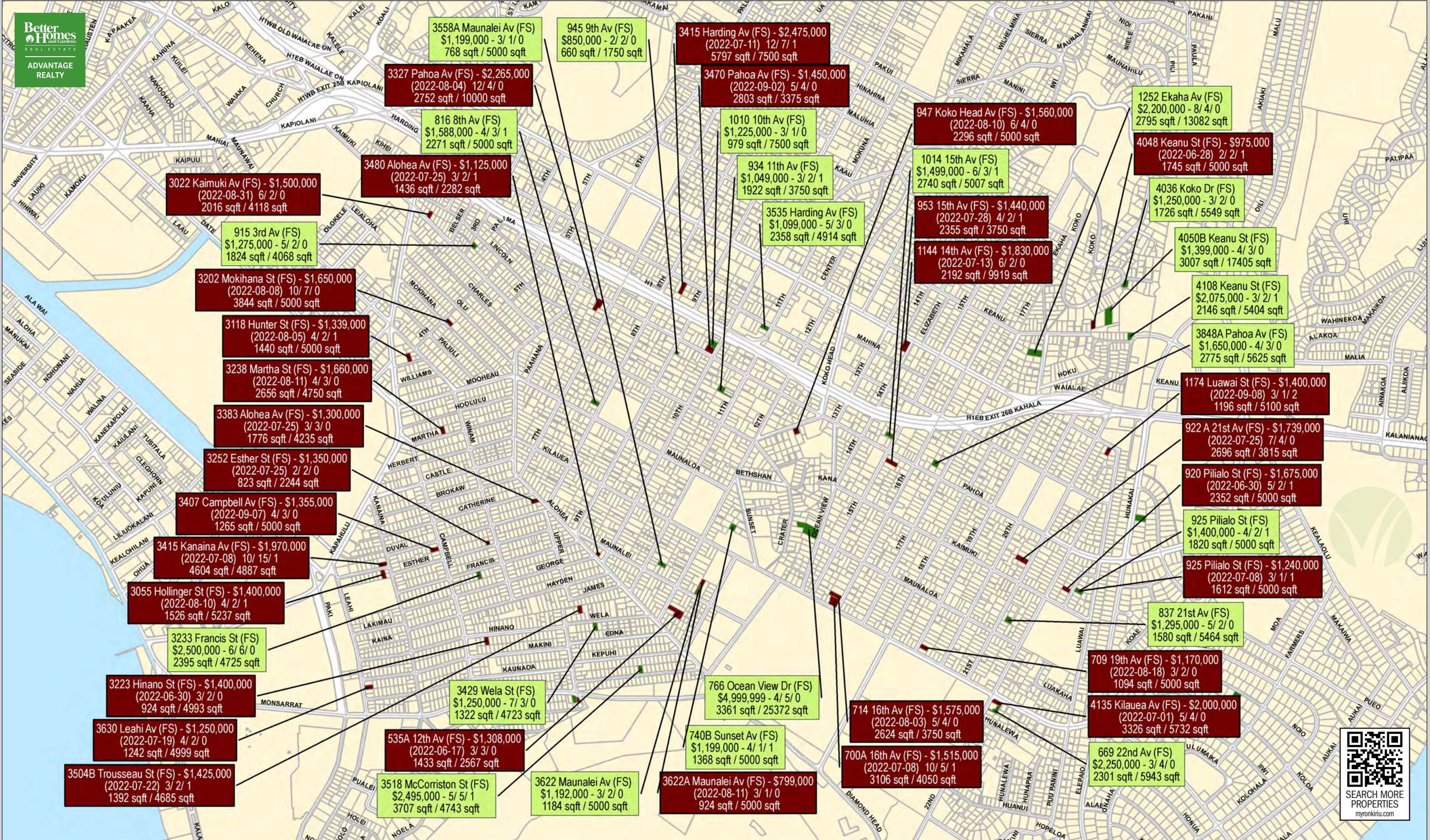
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KAPAHULU / PALOLO

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KOKO HEAD TERRACE / KOKO KAI/PORTLOCK

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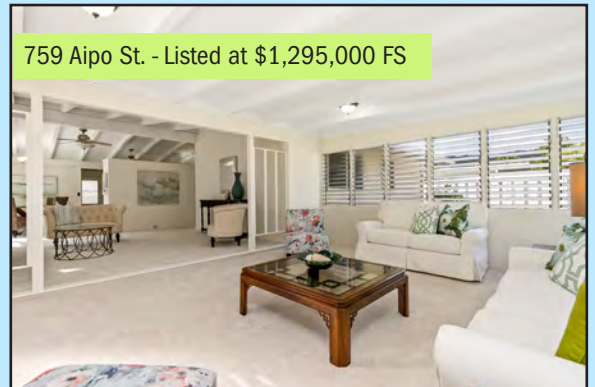
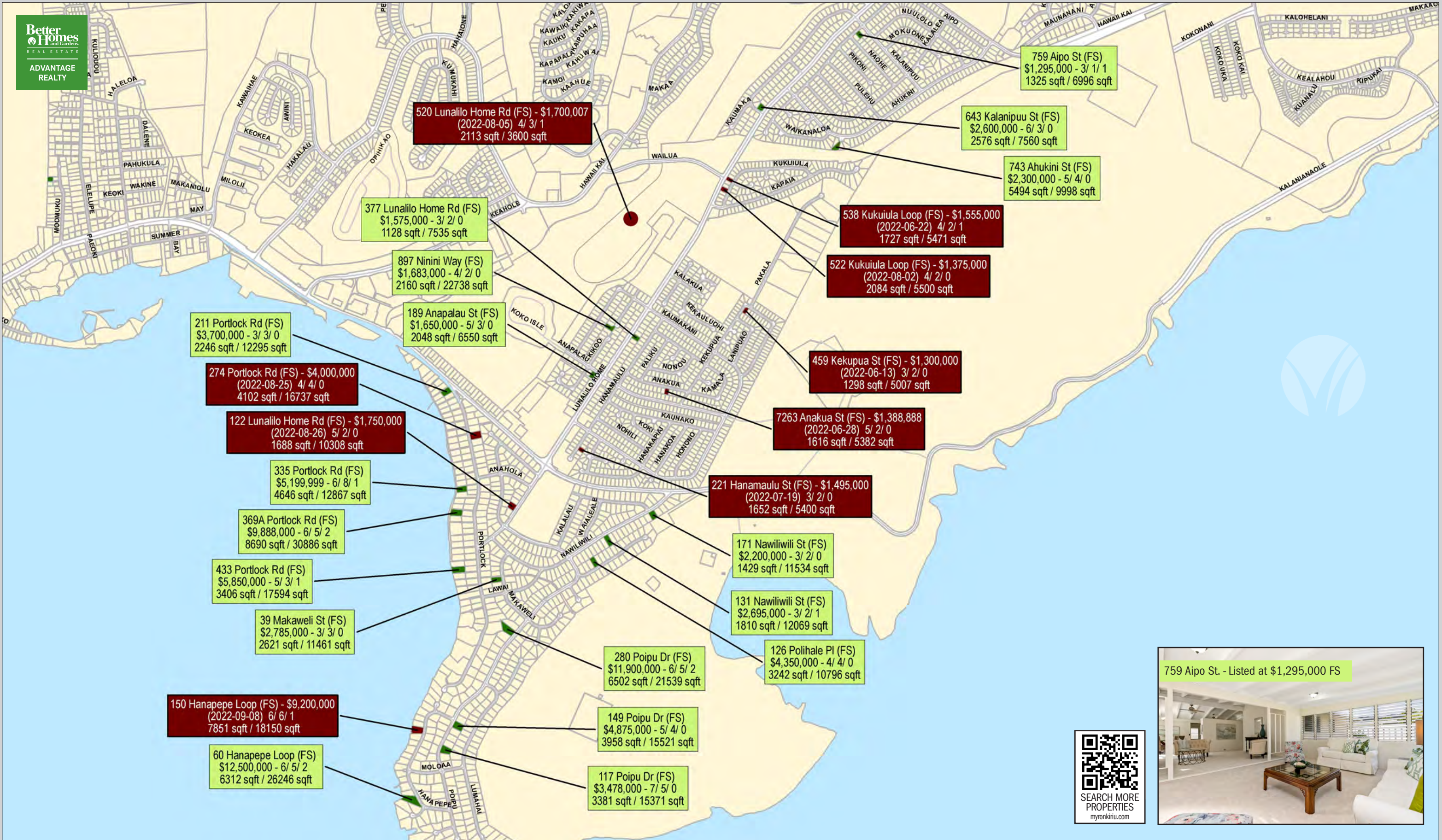
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MAKIKI HEIGHTS / NUUANU

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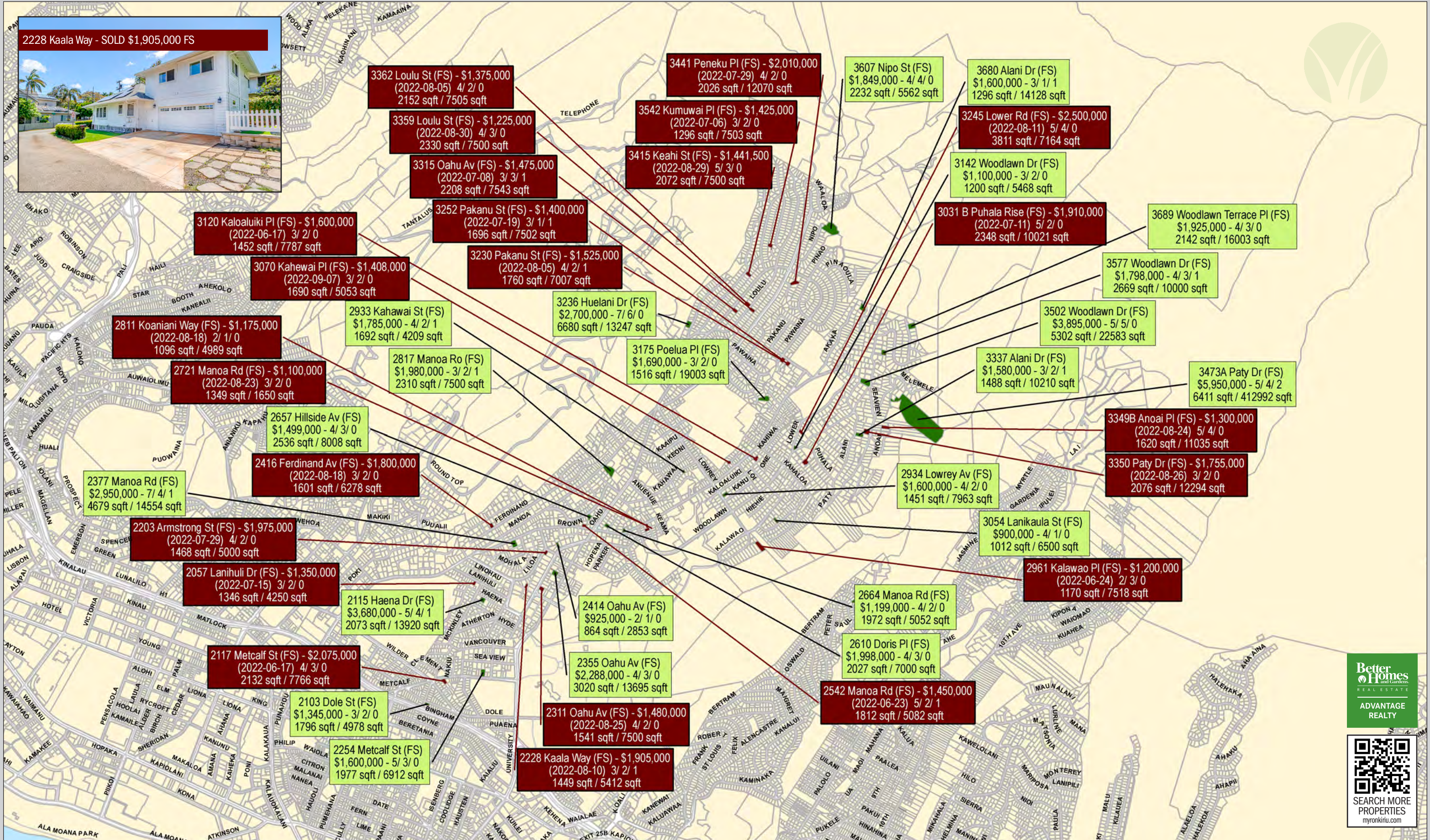
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MARINER'S COVE / KALAMA VALLEY

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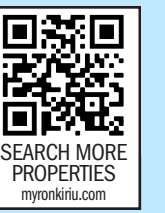
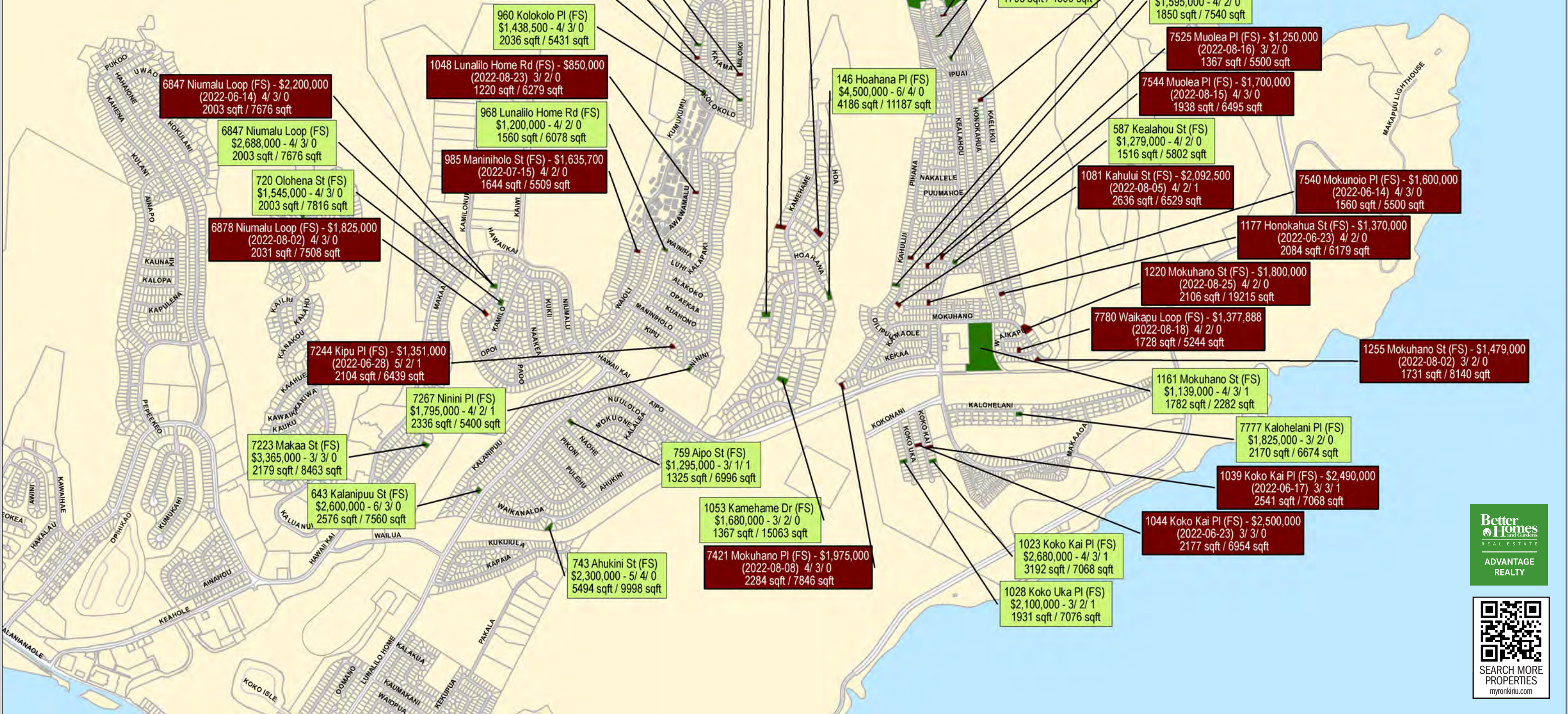
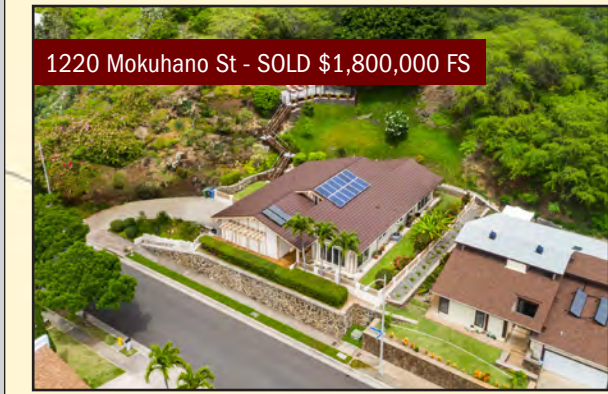
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MARINER'S RIDGE / WEST MARINA / HAHAIONE

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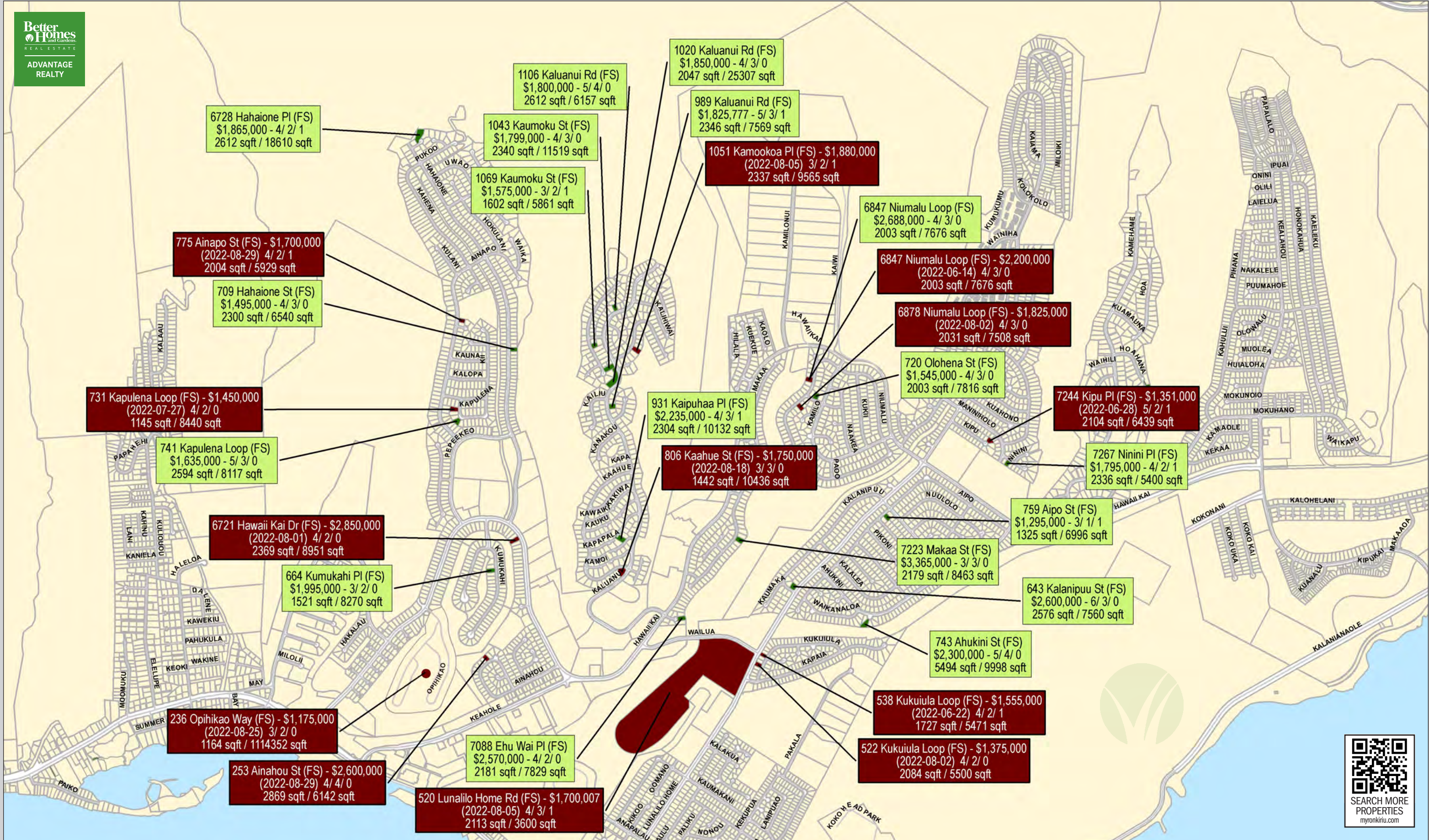
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WAIALAE IKI / WAIALAE NUI

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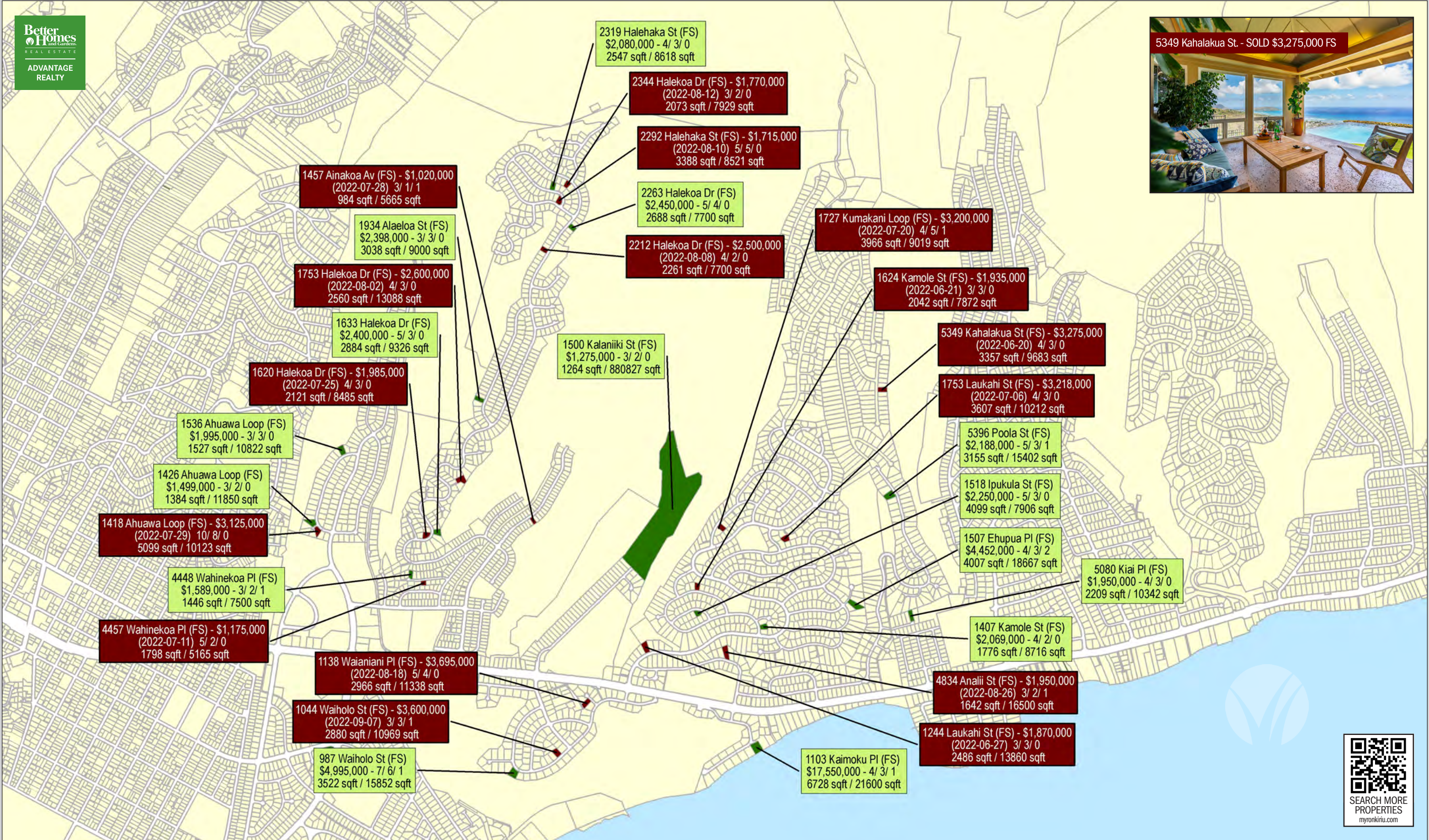
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WAILUPE / KULIOUOU / KALANIANAOLE HWY

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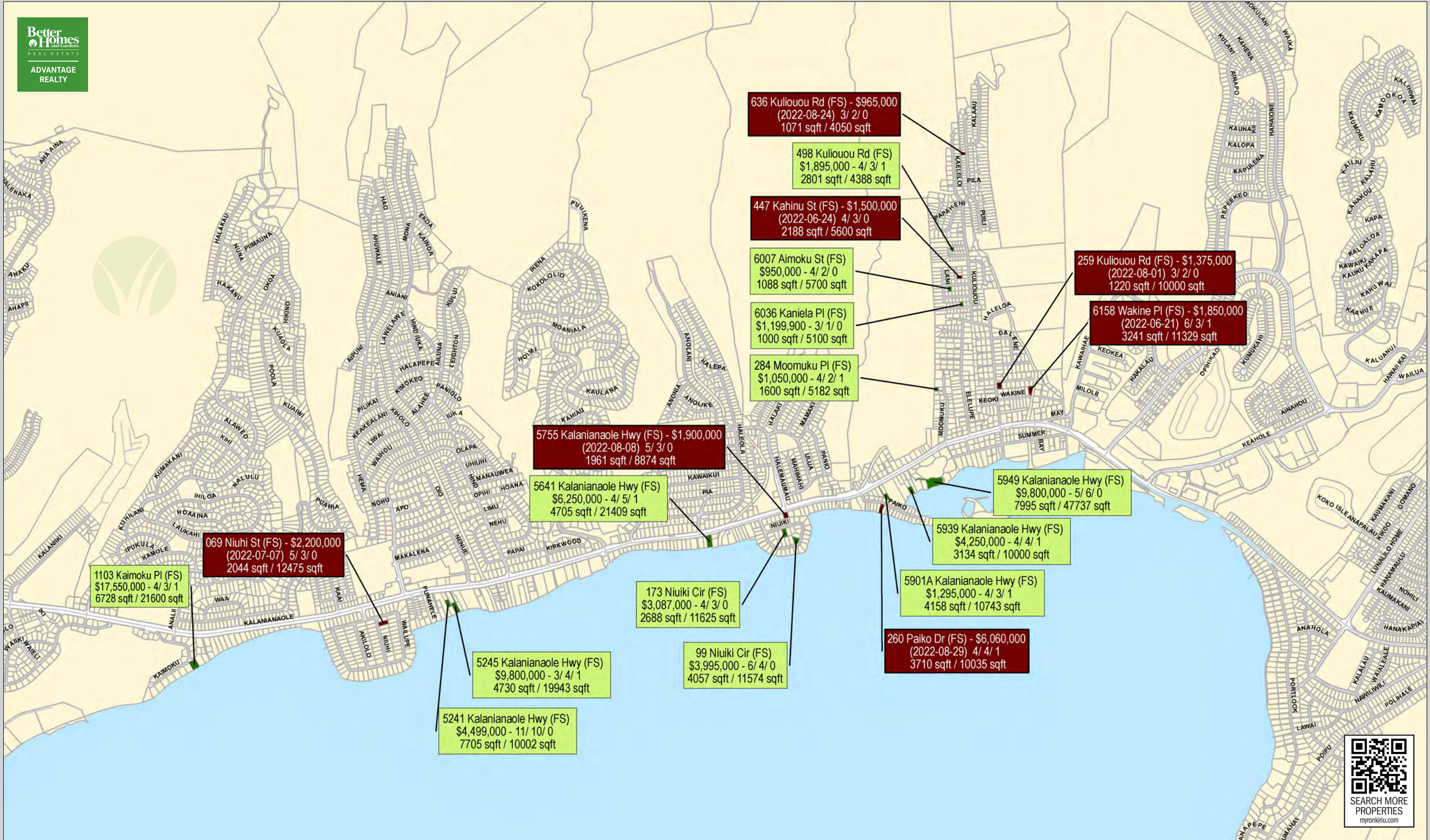
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WILHELMINA / ST. LOUIS HEIGHTS

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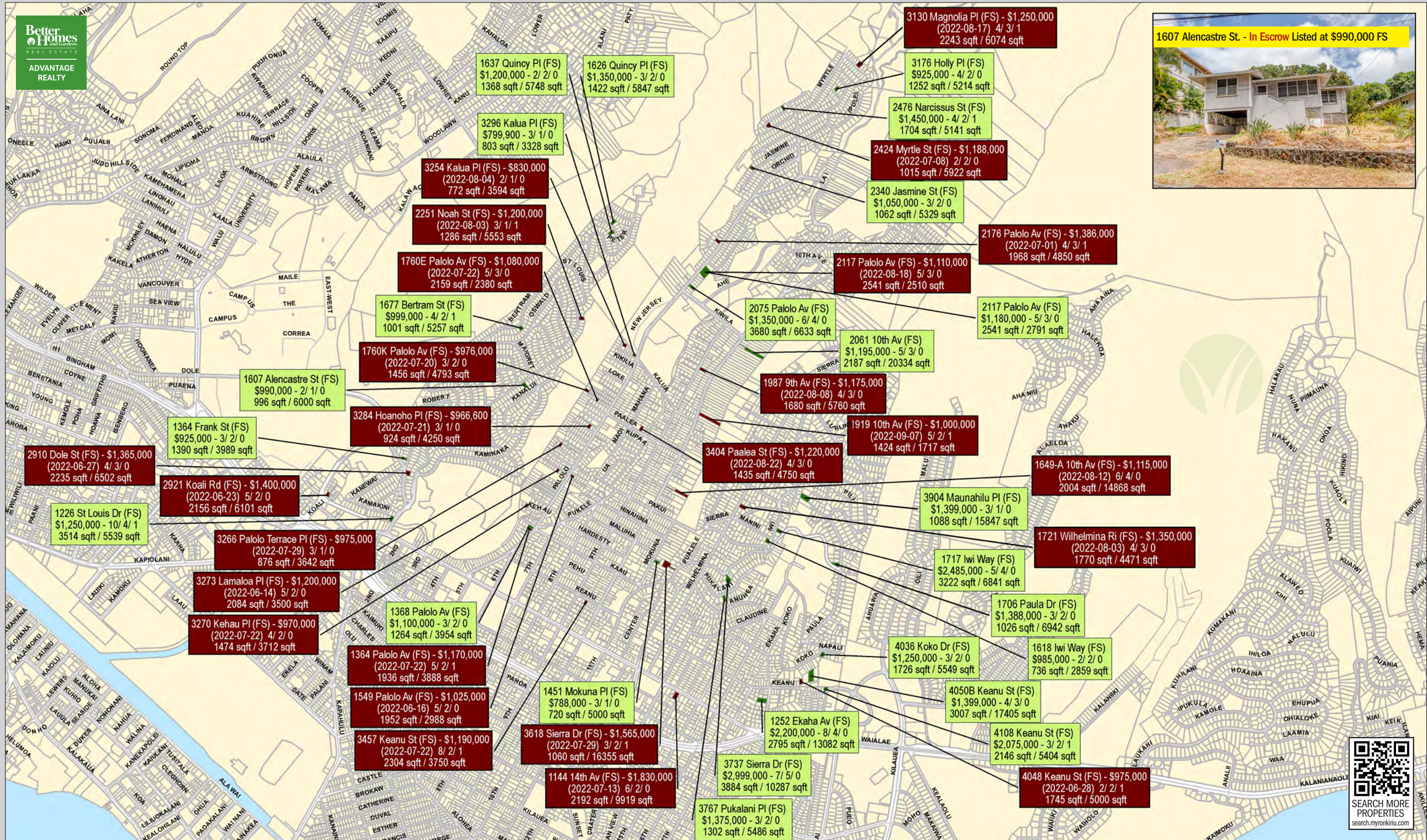
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- Voted "Hawaii's Best" Realtor—1st Place, 4 years by Honolulu Star-Advertiser Readers

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Hours may be subject to change so please call ahead.

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